



KAS Custom Cleaning, L.L.C.
315 S. Church St.
Elkhorn, WI 53121
Phone: (262) 723-8300
Toll Free: (877) KAS CUST
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Village of Fontana Cleaning RFP

KAS Custom Cleaning has been in business for over 16 years providing flexible building solutions to customers throughout Southern Wisconsin and Northern Illinois. The word “**Custom**” in our company name describes everything that we do. At KAS, we believe that customers are best served with programs that are customized to their specific needs. For this reason we spend the time necessary to evaluate building needs and work with our clients to insure they are getting the best service that fits their budget. Although we are a provider of building services, we consider ourselves to be in the people business. Matching the right people to the right facility and then training them and managing them so that they can be successful helps us to reduce turnover and provide a constant, high level of service.

At KAS, we go through a stringent hiring process to make sure that the people we place in your building are legally eligible to work in this country and have demonstrated a level of trustworthiness. In addition, it is our commitment that you will have the ability to communicate with our staff, on site, so that they are able to change priorities as needed to better serve you on a day to day basis. We train our employees to understand that it is their job to clean the building that they are in. While procedure cards and schedules are a good tool to help organize our procedures, but do not represent a complete list of their job duties. The main job duty of all KAS employees is to serve the needs of our customers.

In order to maintain the highest level of service for our business partners we have created and maintain written procedures for our processes. Our field personnel are thoroughly trained on our written cleaning procedures by our area managers. Following our green cleaning procedures helps us to provide a healthier facility while reducing the environmental footprint of the building.

Application of Experience

For over 16 years, we have provided cleaning services to buildings ranging from the very small to the exceptionally large. We clean both private and public buildings and serve the needs of a wide range of industries, including government, medical, schools, manufacturing and office buildings. In addition, we provide our services to these facilities during the times they prefer during, before and following business hours. We utilize our gained knowledge from our years of experience and mantra of “constant improvement” to create custom solutions for our business partners. Whether they have needed to meet new budget demands, new quality requirements or they have simply wanted to have their facility assessed to create the most effect use of their funds, we have designed programs to fulfill their needs. In fact, many of our clients have incorporated our recommendations into their RFP’s following our assessment of their facilities because our solution fits their needs so well.

Prior Work

We provide cleaning services to the following 3 clients that are similar to your facility:

1. Matheson Memorial Library – The library and community center are open to the public and require a clean and safe place for visitors and employees alike.
2. Walworth Village Hall and Police Department – The village hall is open to the public and depend on us to maintain a pleasant environment for the village residents and employees.
3. Fontana Community Church – The church is open to members and the public and utilizes our services to maintain a pleasant and clean environment for all.

References

The following references can attest to KAS's ability to undertake and complete projects on time and within budget:

Donna Schut
Walworth Village Hall & Police
Walworth, WI 53184
Office: 262-741-4114
Fax: 262-741-3195

Lee Meyer
Manager Support Services
Mercy Walworth Hospital & Medical Center,
Lake Geneva, WI 53147
Office: 262-245-2236

Lisa Selje
Matheson Memorial Library
Director
Elkhorn, WI 53121
Office: (262) 723-2678 x22

Fee Proposal

The pricing is for providing a healthy work environment at your facilities for the Village of Fontana. The pricing includes all product, equipment, labor and management necessary to provide quality cleaning.

| <u>Area</u> | | <u>Cost</u> |
|--|-------------------------|-------------------------|
| Village Hall and Library | Weekly | \$ 895.00/Mo. |
| <i>Park House</i> | <i>Occasional Clean</i> | <i>\$ 75.00/Service</i> |
| <i>(Pricing is for basic event cleaning as is listed in RFP. Any deep cleaning needed from an event would be \$125 and pictures would be taken and forwarded to document what was found, or for deep cleaning prior to open/close house for the season.)</i> | | |

The pricing provided includes **all** services and frequencies provided on the RFP.

Proof of Insurance

Current Proof of Insurance on file at the Village and as attachment to email.

Thank you once again for giving us the opportunity to provide you with pricing to meet your needs.

Chris Kucharski
Account Manager
KAS Custom Cleaning
262-741-1384